

Message Text

UNCLASSIFIED

PAGE 01 BERN 02827 100747Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 NEA-10 MC-02 /032 W

----- 124185

P 091801Z JUL 75

FM AMEMBASSY BERN

TO SECSTATE WASHDC PRIORITY 945

INFO USDOC WASHDC PRIORITY

AMEMBASSY BONN

AMCONSUL STUTTGART

UNCLAS BERN 2827

E.O. 11652: N/A

TAGS: MASS, BTIO, SZ, GW, XF

SUBJECT: MAJOR TRADE OPPORTUNITY: RIFLES AND CANNONS FOR ARAB STATE

1. WEST GERMAN FIRM DERITEX GMBH, HAUPTSTRASSE 208, POSTFACH 1322, 7858 WEIL AM RHEIN, BRD, HAS APPROACHED EMBASSY BERN RE SOURCE OF SUPPLY AND PRICE QUOTATIONS FOR LARGE NUMBERS RIFLES, CANNONS, AND AMMUNITION FOR UNNAMED ARAB STATE. HERR SCHRENKER OF DERITEX CALLED AT EMBASSY TODAY AND LEFT LETTER SPECIFYING ITEMS WANTED:
1,000 RIFLES, TYPE E 16 - 556, WITH ONE MILLION ROUNDS AMMUNITION
10,000 AUTOMATIC RIFLES, TYPE FAL - 762, WITH ONE MILLION ROUNDS AMMUNITION
1,000 AUTOMATIC RIFLES, TYPE KAL. 127, WITH ONE MILLION ROUNDS AMMUNITION
TEN CANNONS, TYPE 80-81, WITH ONE THOUSAND ROUNDS AMMUNITION
TEN CANNONS, TYPE 150-151, WITH ONE THOUSAND ROUNDS AMMUNITION.

2. SCHRENKER STATES PERSONS REPRESENTING AN UNNAMED ARAB STATE REQUESTED (1) THAT DELIVERY OF THE LISTED ITEMS BE ARRANGED THROUGH HIS FIRM AND (2) THAT DELIVERY BE MADE TO THE US "MILITARY BASE FRANKFURT-ZEPPELINHEIM", FOR FURTHER DELIVERY BY AIR FREIGHT TO ULTIMATE DESTINATION. SCHRENKER STATES THEY ASKED HIM TO APPROACH THE US GOVERNMENT ON THE MATTER, AND DOES NOT KNOW WHY THEY DID NOT DO
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BERN 02827 100747Z

SO DIRECTLY. PAYMENT IS OFFERED CASH ON DELIVERY IN US

DOLLARS, WITH FIFTY PERCENT IN ADVANCE UPON SIGNING OF
DELIVERY CONTRACT IF DESIRED. LETTER FROM FIRM AUTHORIZES
SCHRENKER TO ENTER INTO BINDING AGREEMENTS FOR
DELIVERY AND PAYMENT IN BEHALF OF DERITEX.

3. SCHRENKER STATES HIS CONTACTS WANT TO KNOW BY EVENING OF
JULY 10 IF DERITEX CAN QUOTE ON THE SALE.

4. REGRET NO ADDITIONAL INFORMATION ON DERITEX AVAILABLE
AT THIS TIME. BONN OR STUTTGART MAY WISH ATTEMPT DEVELOP
FURTHER DATA. SCHRENKER STATES FIRM'S PHONE NUMBER IS
1308 (AREA CODE EFRINGEN-KIRCHEN).

5. ACTION REQUESTED: WE SHALL AWAIT WASHINGTON GUIDANCE
BEFORE PROCEEDING FURTHER.
DOMINICK

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION, ARMS, SALES, MARKET OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Draft Date: 09 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BERN02827
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750238-0247
From: BERN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750770/aaaackwd.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 05 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 MAR 2003 by ThomasVJ>; APPROVED <22 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR TRADE OPPORTUNITY: RIFLES AND CANNONS FOR ARAB STATE
TAGS: MASS, BTIO, SZ, GE, XF
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006